

Thanks again to our Sponsors, Trainers, Advisors, Judges, Alumni, HCC team, and to all in the Houston entrepreneurial eco-system who work together to empower entrepreneurs!

https://hccs.edu/businessplancompetition

Now we'll proceed to the Orientation portion of our program for all those interested in applying for the 2023 competition.





For Proposed, Startup and Existing entrepreneurs

- Applications are accepted in January.
- The BPC runs late February and run through early June.
 - Six free, virtual, 1.5 hour training sessions.
 - Two advisors will be provided to each accepted team.
- Applicants can apply as a team of from one to five persons.





Competition Timeline

January 6 - 27 February 17

February - May

February – May

May o8 May 15 June o1 June 13 Apply Chosen Teams Notified of Acceptance

Training Sessions - Six Tuesday Evenings Feb 28, Mar 7 (O), Mar 21, Apr 4, Apr 18 & May 9 One-on-One Advising

Plans Due Presentation Slides & Videos Due Finals & Pitches (Onsite) Prize Money Awarded to Winners (Onsite)

*All Virtual except those designated as O-Onsite.





For Proposed, Startup and Existing Entrepreneurs

Proposed & Startup* Entrepreneurs - 3 Steps: 1) Pre-requisite Financial Webinar, 2) Pre-requisite Class/Program, 3) Apply

Existing Entrepreneurs - Just 2 Steps: 1) Pre-requisite Financial Webinar and 2) Apply

*Startup – had not yet achieved 6 continuous months of net profit prior to or during the pandemic.





Preparing to Apply:

Begin Drafting Business Assumptions & Plan

- ALL TEAM LEADS TAKES A FINANCIAL WEBINAR
- Upcoming: 1/19, 1/21 or 1/28

PRPOPOSED & STARTUPS – TEAM LEADS

- Choose any ONE PREPARATORY CLASS OR PROGRAM:
 - Small Business Success Series by HCC $^{\odot}$
 - Online Creating a Successful Business Plan (CASBP)
 - Small Business Management
 - Entrepreneurship & Economic Development.

- Liftoff Houston Training & Competition
- U of H SURE Program
- HAUL Small Business University.





1-Roles & Responsibilities

David Regenbaum

2 - Leadership and Team Development Thea Goldin-Smith

> 3 - Business Models, Marketing and Sales Austin Tenette

4 - Financial Requirements Nannette Ray

5 - Putting It All Together Written Plan David Regenbaum & Sandra Louvier



Glenda & David Regenbaum Center for Entrepreneurship

Northwest Houston

4 - April 4 5 - April 18 6 - May 9

HCC Business

Plan Competition

Training Sessions

1 - February 28

2 - March 7 (O)

3 - March 21

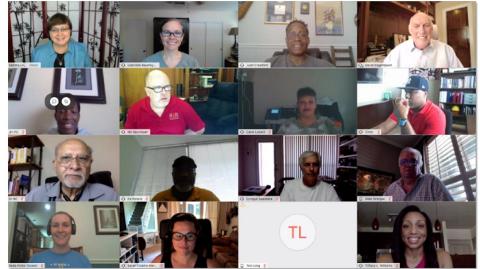
6 - Pitch Presentation Sandra & Lyndsey Brantley



Six Free Zoom Training Sessions



Pivoting in 2020 during the pandemic from On-site to Virtual Training Sessions





ADVISORS - AT WORK – one-on-one with team







Advisors from: Wallis Bank, Liftfund, SCORE, Houston Area Urban League, Houston West Chamber of Commerce, Silver Fox Advisors, FocalPoint Coaching, Newspring, Baker Ripley HCC Business Plan Competition Alumni Entrepreneurs & more.....









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Finalist Presentation Art Your Senses – Carmen Flores





Finalist Presentation B2G Victory, LLC – Susan Repka





Finalist Presentation Gulfgate Animal Hospital – Katherine Palmer





Finalist Presentation MOVUS Energy Solutions – Jose Mogollon







Finalist Presentation TonerBum By Better Way Body, LLC – Alina Kravchenko





2022 – Five Winners & 17 Graduating Teams

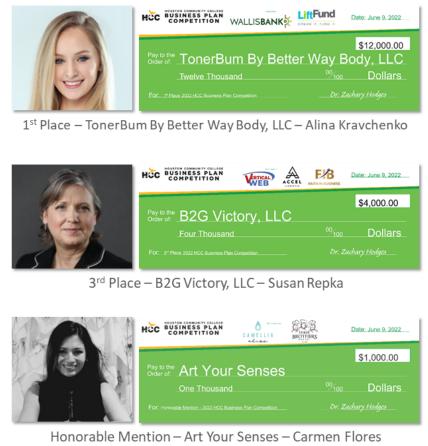
\$12,000 – 1st Place TonerBum By Better Way Body, LLC

\$8,000 – 2nd Place Gulfgate Animal Hospital

\$4,000 – 3rd Place B2G Victory, LLC

\$1,000 – Honorable Mention MOVUS Energy Solutions

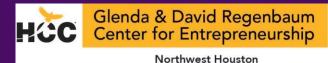
\$1,000 – Honorable Mention Art Your Senses & now known as Catapult Art Studio





Honorable Mention - MOVUS Energy Solutions - Jose Mogollon







2020 – 24 Graduating Teams

Sponsors & Supporting Partners

Cash Prize Sponsors: Wallis Bank, LiftFund, Houston Association of Government Guaranteed Lenders, Origin Bank, Allegiance Bank, ProVideo Systems PermitUsNow

In-Kind Sponsors: Houston West Chamber of Commerce , True Color Graphics, The Cannon, SEO411 & Synerlock Corporation







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2021 – 24 Graduating Teams

Sponsors & Supporting Partners

Cash Prize Sponsors: Wallis Bank, LiftFund, Allegiance Bank, Tehrani and Associates, LLC

BPC Alumni Sponsors: PermitUsNow, Camellia Alise, Texas Security Shredding, Accel Lifestyle & Hiketron

In-Kind Sponsors: Houston West Chamber of Commerce , True Color Graphics, The Cannon, SEO411 & Synerlock Corporation







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2022 – 22 Graduating Teams

Sponsors & Supporting Partners

Cash Prize Sponsors:

Wallis Bank, LiftFund, Allegiance Bank, Legacy Rags Inc., Frost Bank, Capital CDC, Vertical Web, Faith in Business and Accel Lifestyle

BPC Alumni Sponsors: PermitUsNow, Camellia Alise, Three Brothers Bakery & Texas Swim Academy

In-Kind Sponsors:

Houston West Chamber of Commerce, True Color Graphics, The Cannon, Vertical Web, Synerlock and TNR Advisors & Management Consultants, LLC









Financial Webinar for Small Business Launch & Growth

January 19 Thursday, 2:00 pm – 4:30 pm – Online Event January 21 Saturday, 9:30 am – 12:00 pm – Online Event January 28 Saturday, 9:30 am – 12:00 pm – Online Event











Creating a Successful Business Plan

Online Self-Paced Continuing Education Class

- 12 Lessons each about 1.5 2 hours
- Quizzes to advance to the next lesson
- Multiple choice test at the end
- Entire class takes 15-24 hours of your time
- Easy Enrollment Takes just three minutes to register for the class Cost \$129
- Sign up before you submit your BPC application and finish the class by February 13

https://www.ed2go.com/hccs/online-courses/creating-successful-business-plan/





Apply January 6 - 27

https://hccs.edu/businessplancompetition

Take care to submit a strong application. Give us some well thought out answers based on the business assumptions you have developed at this point. Make sure you have a resume ready to upload for each team member. Read the contestant rules and requirements. Prerequisites - If you still need the workshop and/or class, sign up for them prior to submitting your application. Then attend and complete them while we are reviewing applications. If we are considering choosing you for the competition, we will check to see if you've completed them before making our decision, because you must complete the prerequisites in order for your application to be considered complete. Selected teams will be notified via the email address you submit in your application on or shortly after 2/17.

Competition Newsletter: https://bit.ly/2023HCCBPC





Northwest Houston











Left to Right: Sandra Louvier – Director Sabiha Dholkawala – Admin. Assistant

David Regenbaum, Entrepreneur in Residence Flora Renteria – Reception Assistant